

**hub South West Scotland**  
**Social Impact & Community Wealth Building**  
**in South Lanarkshire**

## Agenda

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1. Overview of hub South West
2. Our Commitment to Community Wealth Building in South Lanarkshire
3. Working in Partnership with South Lanarkshire Council
4. Strategic Support Services can support you with
5. Questions

### What is hub South West

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We were set up by the Scottish Government and our public sector participants over a decade ago with the vision of creating a joined-up approach in procuring and delivering public sector projects creating local jobs, local apprenticeships and recirculating spend from the projects we deliver back into the local economy. All whilst delivering value for money, high quality and sustainable projects invested in a long-term continuous improvement model that recirculates lessons learnt and best practice.

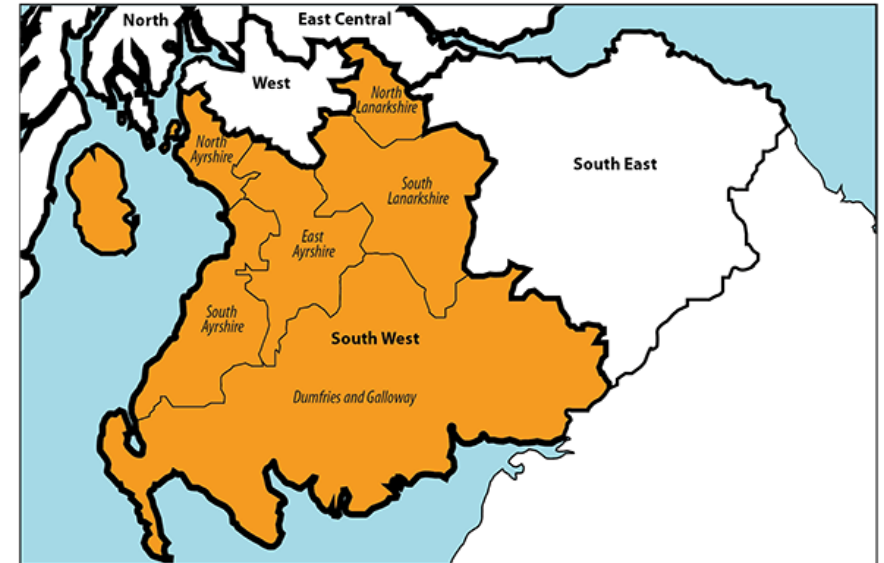


## Who are hub South West?

- Established in 2012
- A Scottish Government initiative through the **Scottish Futures Trust**
- A 20/25-year public sector/private sector partnership to deliver projects for the local community
- Owned by the SFT and local authority participants
- 5 hubs throughout Scotland, each representing 20% of the Scottish Population



Population = 1.15 million  
(approx.) 20% of total  
Scottish population





## Why was the hub model set up?

To provide the public sector with a mechanism to deliver and manage buildings **more effectively**, with **continuous improvement** leading to **better value**.



**Partnership Awards:**

Cumbernauld Academy,  
Best Education – Higher  
Education Project 2020



**Learning Places:**

Lockhart Campus, Project  
of the Year – Inclusive  
Design 2023



**Learning Places:**

Newmains & St Brigid's  
Community Hub,  
Inspiring Learning Places  
2023



**Partnership Award:**

Dalbeattie Learning  
Campus, Best Social  
Infrastructure 2018



**Learning Places:**

Ayr Grammar, Project  
of the Year 2022



**Herald Property:**

East Whitlawburn, Best  
Regeneration Project  
2022

*Commendation*



**Learning Places:**

Prestwick North  
Education Campus,  
Pupil/Student  
Experience 2023



**Scottish Design  
Awards:**

Newmains & St Brigid's  
Community Hub, Grand  
Prix 2023

### What we do?



#### Participants



We work across a number of sectors including **Education, Healthcare, Affordable Housing, Leisure, Office** and **Regeneration** but not limited in what we can provide to our Participants.



## hub South West Scotland **Mission Statement**

To be the public sector development partner of choice for our participants, providing an unrivalled partnership model to deliver their built environment projects **more effectively**, with **continuous improvement** leading to **high quality** and **better value** whilst creating **local jobs**, **local skills** opportunities and **building regional economies**.



### Our Values



### Our Value Goals

- **Partnership working** being core to everything we do offering a flexible and responsive service to our participants.
- Achieving **value for money** for our participants using of competitive tender market testing process.
- Achieving **high quality** defect free projects.
- Creating local **jobs, skills** opportunities, **recirculating project spend** in the regional economy and delivering a programme of initiatives to **develop SMEs** to win work.
- Our **governance and integrity** via a public and private board structure overseeing our operations in the context of a fully compliant Scottish Government backed public sector procurement model.
- Delivering **sustainable solutions** and helping participants drive toward Net Zero.
- Investing in our long-term **continuous improvement model** recirculating innovation, learning and enabling public sector collaboration.



## Why do the Public Sector use hubSW?



### hubSW offers its Participants the following:

- ✓ Speed of procurement;
- ✓ Value for money;
- ✓ Investment in local community with a regional focus;
- ✓ Investment in skills;
- ✓ Social value investment and bespoke measurement;
- ✓ Quality at the heart;
- ✓ Experience in multiple sectors;
- ✓ Unrivalled track record;
- ✓ Continuous improvement model; and
- ✓ Access to and choice of the best design teams and supply chain

## Our territory wide Outputs

# £880m

projects delivered  
across 94 individual  
sites



### Affordable Housing

£117m Delivered [741 Units]  
£64m in Construction [307 Units]  
£48m in Development [229 Units]



### Education

£538m Delivered  
£140m in Construction  
£125m in Development



### Regeneration

£13m Delivered

# £150m

projects in construction  
across 8 projects



### Healthcare

£58m Delivered



### Leisure

£15m Delivered



### Office

£7m Delivered

# £250m

projects in development  
across 11 projects

## Our Construction Partners

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### Tier 1a Contractors



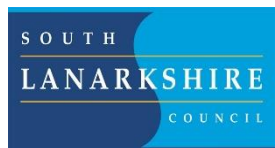
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### Tier 1b Contractors





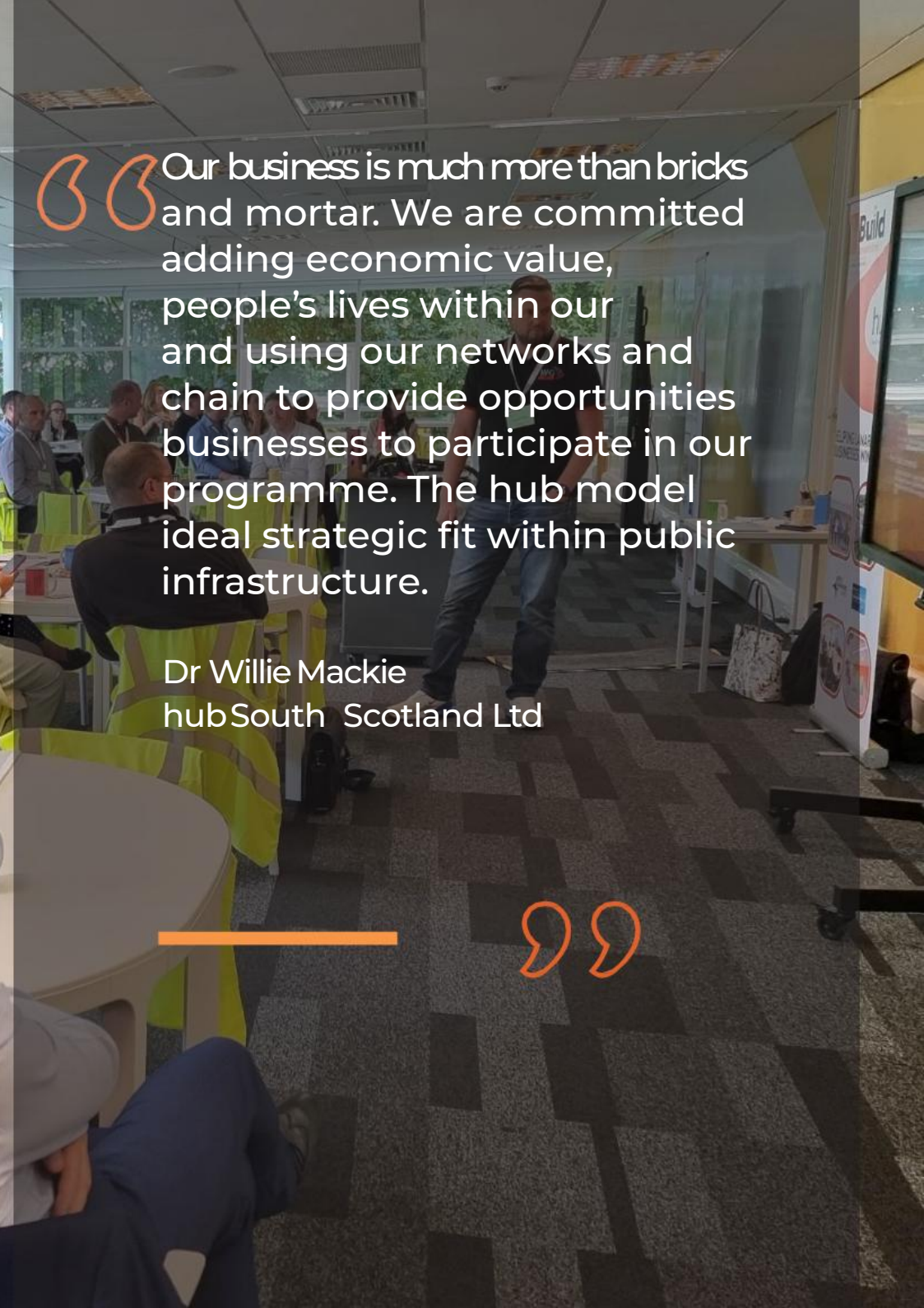
hub South West Scotland – committed to Community Wealth Building  
and delivering Social Value in South Lanarkshire – our impact





“ Our business is much more than bricks and mortar. We are committed adding economic value, people’s lives within our and using our networks and chain to provide opportunities businesses to participate in our programme. The hub model ideal strategic fit within public infrastructure.

Dr Willie Mackie  
hubSouth Scotland Ltd



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# Building sustainable infrastructure for Scotland

We are owned by our public sector participants with the aim of creating local jobs, local apprenticeships and recirculating spend from public sector projects back into the local economy.



## Our South Lanarkshire Projects:



**£81.8m**

projects open  
and operational



**£33.7m**

projects in  
development



**8**

completed  
projects

**£880m**

Overall hub projects completed

## hub South West's Social Impact in South Lanarkshire



**86**

SUPPLY  
CHAIN  
DEVELOPMENT  
EVENTS



**49**

NEW JOBS  
CREATED



**24**

NEW  
APPRENTICESHIPS



**53**

WORK  
EXPERIENCE  
PLACEMENTS



**40**

SCHOOL STEM  
EDUCATION  
EVENTS



**3**

GRADUATES  
EMPLOYED

**£97,050,084**

SUPPLY CHAIN SPEND  
RETAINED IN SOUTH  
LANARKSHIRE



ANNUAL BUILD  
PROGRAMME  
– SUPPLIER  
DEVELOPMENT



PARTNERSHIP WITH:



design...engineer...construct!



### Local Supply Chain



Over the past 10 years, across the territory, hub South West have awarded over £97m of work to South Lanarkshire suppliers with a spend of £81m from South Lanarkshire Council.

***We invest in local suppliers.***

South Lanarkshire Employer	Value of Work Packages	No. of Work Packages
SPIE	£19,966,018	7
Castle Building Services	£11,817,000	4
Interlocked Construction	£10,170,776	6
MacGregor Flooring	£3,390,037	11
Procladd	£4,589,372	9
Veitchi Flooring	£2,610,791	10
Workspace Design	£1,210,144	6



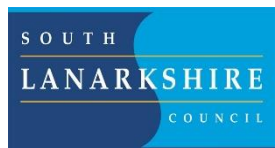
hub South West Scotland local SME engagement programme



**53 LANARKSHIRE BASED  
SME'S GIVEN 1-2-1 SUPPORT**



**42 BESPOKE MEET  
THE BUYER EVENTS  
FOR LANARKSHIRE  
SME'S**



## **PREVIOUS BUILD PROGRAMME SESSIONS**

**LEADERSHIP & MANAGEMENT**

**NET ZERO / CARBON REDUCTION & SUSTAINABILITY**

**MARKETING & SOCIAL MEDIA**

**TENDERING & PROCUREMENT**

**BUSINESS FINANCE & EMPLOYMENT LAW**

**CONTRACTOR ESSENTIALS (ACCREDITATIONS)**

## **TIER 1 MEET THE BUYER SESSIONS WITH:**

Morrison  
Construction



**Balfour Beatty**

**MORGAN  
SINDALL**





**hub South West Scotland – working in partnership  
with South Lanarkshire Council**





## 19 South Lanarkshire Projects Completed



Project Name	Value
Auldkirk Social Housing	£7,453,354.93
East Whitlawburn	£32,480,384.45
East Whitlawburn - Enabling Works	£2,326,821.00
Glengonnar	£3,489,134.31
Highstonehall Social housing	£6,303,587.66
SLC Early Years Provision	£8,135,395.08
Craigbank	£6,724,291.73
Jackton Primary School	£14,892,187.12
	<b>£81,805,156</b>

## **hub South West Scotland – Strategic Support Service**

## Strategic Support Services

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We can help create and deliver your Net Zero route map and the associated impact on the service redesign model.

- We can help you retrofit your housing stock.
- We can assist you in hand back of PFI.
- We can bring in any required specialist resource quickly and competitively to address any strategic requirements, including but not limited to:
  - Funding applications.
  - Business case applications.
  - Full estate portfolio reviews and planning.
  - Housing strategy development.
  - Housing heating strategies.
  - Place making.